



Connected  
for sustainable  
success

## Sales Trader

Do you have a commercial mindset and a passion for the financial and/or renewable energy markets? Are you looking for a new challenge in a dynamic role in the heart of Amsterdam? Then keep reading!

### About Us

Amsterdam Financial Services (AFS Group) is located in the heart of Amsterdam, at the historic stock exchange floor. We are an international scale-up and a leading provider of financial and environmental solutions. AFS offers a wide range of financial and renewable services to a diverse client base that includes medium-sized enterprises, corporations, financial institutions, investors, local and national government bodies, and individuals worldwide.

With over 170 years of experience in entrepreneurship and collaboration, we have developed a unique high-quality network with deep, embedded market knowledge. We provide our clients with investment, compliance, and sustainability services, offering access to all relevant financial and environmental markets.

With more than 1,450 clients across 50+ countries and a workforce of over 175 colleagues from 30+ nationalities, we continue to focus on growth in the world of financial services and environmental commodities.

### Our values

#### Collaborative

Building on openness, respect, and flexibility, our collaboration becomes the driving force for collective success.

#### Knowledgeable

In our pursuit of being knowledgeable, we prioritize intelligence, embrace growth, rely on facts, foster curiosity, and strive to maintain our expertise in the market.

#### Ethical

With a focus on integrity, pride, and commitment, we cultivate a workplace where relationships and build on trust and transparency.

#### Accurate

Precision and directness define our approach, focusing on the finest details with excellence.

#### Entrepreneurial

The entrepreneurial spirit thrives - we cultivate a culture characterized by eagerness, ambition, and drive.

### What You Can Expect

AFS Group consist of over 40 ambitious and motivated brokers in Money & Capital Markets and Fixed Income, delivering top-tier solutions to serve a wide variety of public sector, corporate, banking, and institutional clients.

AFS Energy is made up of ambitious and entrepreneurial consultants, analysts, and traders. We are constantly exploring new products, markets, deal opportunities, and advisory services to better serve our clients. There are endless opportunities to make the world more sustainable, and we are eager to take on that challenge.

- Conducting market research to analyse market trends, potential clients, and competitors to substantiate business decisions.
- Executing trades on behalf of clients, ensuring compliance with established trading protocols and procedures.
- Being able to do acquisition where cold calling is crucial to building up your own client portfolio.
- Developing strategies to improve performance: You boost client satisfaction and meet sales targets.
- Maintaining existing relationships while creating your own portfolio with new clients and stakeholders.

## Who We Are Looking For

- Bachelor's degree or higher.
- At least 2+ years in a sales-focused role (Trader, Broker, New Business, or similar).
- Sales experience in the sustainability sector is a major plus.
- Fluent in English (additional languages are a plus).
- Eager, energetic, curious, and proactive by nature.
- Independent, but also a strong team player.
- Curious, persistent, and bold – qualities you'll need for this exciting adventure.

## What We Offer

- A unique workplace on the Amsterdam Stock Exchange floor.
- A diverse, international, and rapidly growing work environment with highly driven teams.
- Room for your innovative and entrepreneurial ideas to help grow our business.
- Training sessions, coaching, and development opportunities for personal growth.
- Bi-annual performance-based bonus scheme.
- International events and conferences to help you expand your network and drive better sales.
- 27 paid vacation days per year.
- Participation with discount to a diverse lunch made by an in-house chef.
- Depending on your location, an NS business card for train use or bike lease options.
- Access to an in-house gym, paid for by AFS.

## Get in touch!

Are you ready for a new challenge and excited about joining this motivated team at the Amsterdam Stock Exchange? If you have any questions, don't hesitate to contact us!

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 [www.afsgroup.nl](http://www.afsgroup.nl)

 [afsgroup.careers](https://www.instagram.com/afsgroup.careers)